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## One Nineteen shopping center pursues Le Creuset, sees tenant shuffle

Kansas City Business Journal - by Krista Klaus, Staff Writer

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RED Development LLC's [One Nineteen](#) retail center will see a new tenant mix in 2011.

One Nineteen is close to finalizing a deal with [Le Creuset Signature Stores](#), according to documents filed with the city of Leawood. The center at the southeast corner of 119th Street and Roe Avenue also will [add specialty food retailer Trader Joe's](#), upscale clothiers [Standard Style and the flagship Baldwin Denim](#), and fusion Asian restaurant Fo Thai to its offerings this year.

The additions come as upscale clothing retailer Mitzy London's shuts its doors at One Nineteen, RED Development spokesman **Dave Claflin** said. Late in 2010, tenant Soho 119, an ambitious retail concept with fashion, spa services and restaurant components, also closed.

"They are both retailers with really cool concepts that if they got started in 2002 they'd still be in business and doing well," Claflin said.

The market has been unforgiving to upstart high-end concept retailers, he said, but established brands in good locations continue to thrive.

For example, boutique accessory store [Charming Charlie](#) — which sells nothing priced at more than \$50 — has found remarkable success at One Nineteen.

"They're the No. 1 performing Charming Charlie store in the country right now," Claflin said. "Charming Charlie is a different price point. There is traffic out there and buying going on."



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