

TOP AREA COMMERCIAL REAL ESTATE COMPANIES

(RANKED BY LOCAL REAL ESTATE AGENTS)



RANK 2012 2011	COMPANY	REAL ESTATE AGENTS	FULL-TIME LOCAL EMPLOYEES	PRIMARY SERVICES	TOP LOCAL EXECUTIVE(S)
1. 1.	Block Real Estate Services LLC 700 W. 47th St., Suite 200, Kansas City, MO 64112 www.blockllc.com 816-756-1400	59	137	commercial sales & leasing brokerage; asset & property management; investment & financial services; construction & development services; tenant advisory services; facilities management	Managing Principal Kenneth Block kblock@blockllc.com
2. 2.	Block & Co. Inc. Realtors 605 W. 47th St., Suite 200, Kansas City, MO 64112 www.blockandco.com 816-753-6000	55	82	commercial sales & leasing; asset & property management; tenant representation; commercial development; construction services; investment services	President David Block dblock@blockandco.com
3. 2.	Kessinger/Hunter & Co. LC 2600 Grand Blvd., Suite 700, Kansas City, MO 64108 www.kessingerhunter.com 816-842-2690	54	251	industrial brokerage, office brokerage, retail brokerage, investment sales, development services, tenant advisory services, construction management, property management, facilities management	President Patrick McGannon pmcgannon@kessingerhunter.com
4. 4.	Colliers International Kansas City 4520 Main St., Suite 1000, Kansas City, MO 64111 www.colliers.com 816-531-5303	39	97	project leasing, tenant representation, investment sales, property management, development, tenant finish construction	Co-CEOs Ted Murray & Bryan Johnson, President Ed Elder Ted.Murray@colliers.com Bryan.Johnson@colliers.com Ed.Elder@colliers.com
5. 6.	CBRE Inc. 4717 Grand Blvd., Suite 500, Kansas City, MO 64112 www.cbre.com/kansascity 816-756-3535	28	250	brokerage leasing & sales; investment sales; property management; project management; appraisal; consulting	Managing Director Mike Klamm mike.klamm@cbre.com
6. 12.	Coldwell Banker Commercial Fishman & Co. 1948 E. Santa Fe St., Olathe, KS 66062 www.cbcfishman.com 913-782-9000	25	9	commercial sales & leasing; consulting; business brokerage; development; property management; REO; lease renegotiation	President Mike Fishman mfishman@cbcfishman.com
7. 7.	Cassidy Turley 2600 Grand Blvd., Suite 1000, Kansas City, MO 64108 www.cassidyturley.com 816-221-2200	24	75	commercial real estate leasing, sales, property management, facilities management, construction management, development services	Managing Director, Principal Michael Mayer michael.mayer@cassidyturley.com
8. 5.	RED Brokerage LLC 4717 Central St., Kansas City, MO 64112 www.redbrokerage.com 816-777-3500	23	79	commercial sales & leasing; third-party brokerage; development; consulting; construction management; property management	Partner Dan Lowe Partner Mike Helmuth
9. 9.	Zimmer Real Estate Services LC 1220 Washington St., Suite 100, Kansas City, MO 64105 www.zimmercos.com 816-474-2000	22	69	commercial sales & leasing; property management; development management; corporate services	President David Zimmer dzimmer@zimmercos.com
10. 9.	Charles F. Curry Real Estate Co. 2700 N.E. Kendallwood Parkway, Suite 208 Gladstone, MO 64119 www.curryre.com 816-414-5200	18	241	leasing, managing, selling & consulting for commercial property, multifamily dwellings, apartments, condominiums, high-rises, lofts & home associations	President Ellen Todd etodd@curryre.com
11. 11.	The Yarco Co. Inc. 7920 Ward Parkway, Kansas City, MO 64114 www.yarco.com 816-561-4240	15	425	multifamily property management	CEO Jonathan Cohn
12. 12.	Reece Commercial 11601 Granada Lane, Leawood, KS 66211 reececommercial.com 913-652-4300	13	3	commercial real estate sales & leasing	Vice President Dan Sight dsight@reececommercial.com
13. 8.	Copaken Brooks 1100 Walnut St., Suite 2000, Kansas City, MO 64106 www.copaken-brooks.com 816-701-5000	12	82	leasing; management; development; acquisitions; consulting; tenant & corporate services	Principal Bucky Brooks
14. 14.	LANE4 Property Group Inc. 4705 Central St., Kansas City, MO 64112 www.lane4group.com 816-960-1444	11	20	commercial real estate development, brokerage, property management	President Owen Buckley
14. 16.	LaSala-Sonnenberg Commercial Realty Co. 6310 Lamar Ave., Suite 100, Overland Park, KS 66202 www.lasala-sonnenberg.com 913-362-1000	11	13	commercial real estate brokerage services	President Carl LaSala carl@lasala-sonnenberg.com
14. 15.	Merrill Co. LLC 6240 W. 135th St., Overland Park, KS 66223 www.merrillcompanies.com 913-338-3800	11	22	development, brokerage, property management, investment, asset management, receiverships	President Fred L. Merrill Jr.
14. 19.	The Land Source & Evergreen Real Estate Services 100 W. Ninth St., Kansas City, MO 64105 TheLandSource.co, EvergreenRE.co 913-562-5600	11	11	real estate brokerage & development consulting services	Principal/Broker Kevin Tubbesing Kevin@EvergreenRe.co
18. 19.	CEAH Realtors 3170 N.E. Carnegie Drive, Suite 400, Lee's Summit, MO 64064 www.ceahrealtors.com 816-795-8100	10	9	commercial brokerage, property management, development, consulting	Managing Broker Michael Atcheson macheson@ceahrealtors.com
19. 18.	NAI Capital Realty 7500 College Blvd., Suite 920, Overland Park, KS 66210 www.capital-kc.com 913-469-4600	9	24	office, industrial & retail sales & leasing brokerage; property & facilities management; investment sales services; development & construction management services	President Kevin Wilkerson
19. 22.	Point Commercial 7300 College Blvd., Suite 308, Overland Park, KS 66210 www.pointcommercial.com 913-948-9222	9	9	landlord & tenant representation; land assemblage; consulting; development; property management	Founder & Managing Principal Jared Frost jfrost@pointcommercial.com
19. 19.	The R.H. Johnson Co. 4520 Madison Ave., Suite 300, Kansas City, MO 64111 www.rhjohnson.com 816-561-5111	9	16	commercial brokerage, leasing, development, management	President Bob Johnson bjohnson@rhjohnson.com
22. 22.	Lee & Associates Kansas City 8700 State Line Road, Suite 110, Leawood, KS 66206 www.lee-associates.com 913-890-2000	8	8	commercial sales & leasing; investment sales; consulting; property management	Managing Principal Nathan Anderson nanderson@lee-associates.com
23. 25.	B.A. Karbank & Co. LLP 1200 Main St., Suite 3910, Kansas City, MO 64105 www.karbank.com 816-221-4488	7	10	industrial & office brokerage & development; build to suit; land sales; lease & sale negotiations representing tenants & landlords	Chairman Steve Karbank sk@karbank.com
23. 16.	Jones Lang LaSalle Brokerage Inc. 2600 Grand Ave., Suite 500, Kansas City, MO 64108 www.us.jones.langlasalle.com 816-531-2323	7	9	commercial real estate services providing agency leasing/sales & tenant/buyer representation	Managing Director Larry Glaze larry.glaze@am.jll.com
25. 25.	Dean Realty Co. 1201 W. 31st St., Suite 2, Kansas City, MO 64108 www.deanrealty.com 816-531-0800	6	27	exclusively leases, manages & develops only the Dean property portfolio; office, industrial, flex, underground and master-planned mixed-use projects including historical	Chairman, President & CEO Lester Dean lesterdean@deanrealty.com
25. none	Highwoods Properties 4706 Broadway, Suite 260, Kansas City, MO 64112 www.highwoods.com 816-561-3456	6	21	own & operate	Divisional Vice President Glenn Stephenson

RE-RANKING THE LIST:

TOP AREA COMMERCIAL REAL ESTATE COMPANIES RANKED BY FIRST YEAR OF OPERATIONS IN THE AREA.

COMPANY	YEAR
1. Kessinger/Hunter & Co. LC	1879
2. Copaken Brooks	1922
3. The Yarco Co. Inc.	1923
4. Charles F. Curry Real Estate Co.	1924
5. Block & Co. Inc. Realtors	1946
5. Block Real Estate Services LLC	1946
7. Zimmer Real Estate Services LC	1948
8. B.A. Karbank & Co. LLP	1950
9. Dean Realty Co.	1958
10. Coldwell Banker Commercial Fishman & Co.	1970
11. CBRE Inc.	1978
12. Colliers International Kansas City	1984
13. LaSala-Sonnenberg Commercial Realty Co.	1987
14. The R.H. Johnson Co.	1992
15. Cassidy Turley	1995
16. Merrill Co. LLC	2001
16. The Land Source & Evergreen Real Estate Services	2001
18. RED Brokerage LLC	2002
19. CEAH Realtors	2004
20. LANE4 Property Group Inc.	2006
20. Lee & Associates Kansas City	2006
22. NAI Capital Realty	2007
23. Jones Lang LaSalle Brokerage Inc.	2008
24. Point Commercial	2009
24. Reece Commercial	2009

NOTES:
Firms provided information in response to questionnaires. Ties are listed alphabetically.

- FUTURE LISTS:**
- JANUARY 13,** Universities & Colleges
 - JANUARY 13,** MBA Programs
 - JANUARY 20,** Residential Real Estate Agents & Teams
 - JANUARY 27,** Most-Active Commercial Real Estate Firms
 - FEBRUARY 3,** Commercial Lending Banks
 - FEBRUARY 10,** Residential Real Estate Firms
 - FEBRUARY 10,** Home Builders
 - FEBRUARY 17,** United Way Beneficiaries
 - FEBRUARY 24,** Commercial Printers
 - MARCH 2,** Hospitals
 - MARCH 9,** Automobile & Truck Retailers
 - MARCH 9,** Golf Courses
 - MARCH 16,** Engineering Firms
 - MARCH 23,** Advertising Agencies
 - MARCH 23,** Public Relations Agencies
 - MARCH 30,** Multitenant Office Buildings
 - MARCH 30,** Janitorial Companies
 - APRIL 6,** Public-Sector Employers
 - APRIL 13,** Private-Sector Employers